



# *No Boundaries* Jackson Hole, Wyoming

COMPANION LIFE LEADERS CONFERENCE  
JUNE 22-27, 2008  
FOUR SEASONS RESORT  
JACKSON HOLE, WYOMING

QUALIFICATION PERIOD EFFECTIVE DATES  
FROM 1/1/2007 TO 12/31/2007

PHONE: 800-753-0404  
FAX: 800-836-5433

Dreaming of a life without boundaries? Why not live it? Discover the great, wide open spaces of the American West in Jackson Hole, Wyoming! For your sales of Companion Life Group products, you and a guest will enjoy five nights and six days at the Four Seasons Resort in Jackson Hole, Wyoming. A grand setting for the experienced adventurer, it is the perfect blend of rugged beauty and contemporary style.

Spend your days exploring a locale so amazing, it inspired the creation of the world's first National Park in 1872. Bordered by the Grand Teton National Park and Yellowstone National Park, Jackson Hole has been attracting summer visitors for over 10,000 years! Abundant wildlife brought Native American tribes, European fur traders and wealthy easterners looking for the ultimate hunt. Traces of their influence can still be seen in the valley today. While in Jackson Hole, you can experience the authentic flavor of the West without giving up any modern luxury.

Be as adventurous as you want to be! Raft, canoe or kayak down the legendary Snake River. Spend your time connecting with nature while fly-fishing. Imagine hang-gliding with a bald eagle! For a different perspective, marvel at the beauty of the mountains in a hot air balloon ride. Get in touch with your inner cowboy and blaze your own trail ... ride a horse through the valley! Or, choose to play a few rounds at one of two nationally recognized golf courses. Don't forget the Four Seasons offers a full-service alpine spa.

In Jackson Hole, there are no boundaries, and the only schedule to think about is the one kept by Old Faithful in Yellowstone. Live life the way it is meant to be — without boundaries — at Companion Life's 2008 Leaders Conference!

 **Companion Life**

# Companion Life Leaders Conference

## QUALIFICATION RULES AGENT / BROKER

- Meet minimum sales requirement for qualification in the appropriate category.
- Only licensed group producers are eligible to attend the Leaders Conference.
- Attendees will receive a 1099 for the taxable portion of the trip for themselves and their guest.
- Maximum convention credit per case is \$100,000.
- Multiple invitations based on agent production in excess of basic qualification are allowed for licensed agents within the same agency. Maximum of two qualifications per agent is allowed. Minimum case count of six cases will apply for second conference invitation to be issued.

### Agent Invitation Guidelines

- 1st level qualification of \$75,000 receives one invitation for producer and a guest **with producer airfare only.**
- 2nd level qualification of \$100,000 receives one invitation for producer and a guest **with producer and guest airfare.**
- 3rd level qualification of \$150,000 — Reward yourself for outstanding sales by experiencing the great American West on your own! Qualifiers at this level receive an additional three days (two nights) hotel-only expense (standard room) at the Four Seasons or a comparable hotel in the Yellowstone area (subject to availability)\*. Includes producer and guest round-trip airfare from home airport to Jackson Hole, Wyoming.

### Maximum of two invitations per agent or agency.

- Only the named producer receiving commissions will receive credit for a specific case.
- When a case is to be split for case count or convention qualification credit, it must be approved at the time of submission. No end-of-year splitting will be allowed.
- All Dental premium and Group LTD credited at 50%; all other Companion Life Group products and Voluntary Life and STD premium credited at 100%.
- Attendance at the conference is dependent upon the producer being currently appointed with Companion Life at the time of the conference to sell the lines of business for which credit was applied during the conference qualification period.

\* SOME LIMITATIONS APPLY